

Improve the Execution of Your Next Communications Project

25 Questions to Determine What Worked ...and What Didn't



Peter Osborne peter@frictionfreecommunications.com http://www.frictionfreecommunications.com

Communications Project Postmortem

Quick Project Summary		
Objectives:		
What were our communications goals?		
•	-	
•	Were they measurable?	
•	How did the communications goals align with/support the Line of Business' (LOB's) business goals?	
•	Did you communicate both the communications and LOB goals to your teammates?	
•	Did we achieve our goals? Why or why not?	
Communications Partners		
•	Who was involved? When were they brought into the project?	
•	In retrospect, would you have brought them in earlier in the process (or engaged them later)?	
Non-Communications Partners		
•	Who did we include in the planning?	
•	Were we engaged by the LOB at the appropriate time?	
•	How did we ensure all stakeholders were included?	
•	Did we miss anyone who could have made things easier?	
•	Did we have a REAL seat at the table during execution discussions (LOB specific)?	
•	Did the LOB have the "right" amount of input into the messaging discussions?	
•	What went particularly well? Not so well?	
Approvals and Decision Making		
•	Did any "Governance" meetings require communications review (e.g., Legal/Risk/Marketing oversight)?	
٠	What changes were made as a result? By who?	
•	Was feedback provided quickly? How about final decisions/approvals?	
•	How did you overcome any speed bumps? Could they have been avoided?	
Messaging:		
•	Did you have different messages across audiences?	
•	Were you happy with your final messaging?	
•	How did it "work" with your target audiences? How was this determined?	
•	Was the message simple? Did your audiences share the messages as intended?	
•	Did you use social (shared) media? How about Owned, Earned, or Paid?	
Timelines:		
•	Did the initiative launch on time?	
•	If it was delayed, how did that impact communications?	
What Would You Do Differently Next Time?		
· · · · · · · · · · · · · · · · · · ·		